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Residential Review: Metro Portland, Oregon

June 2020 Reporting Period

June Residential Highlights

New listings (3,658) decreased 14.6% from the 4,281 listed in June 2019, and increased 7.0% from the 3,419 listed in May 2020.

Pending sales (3,654) increased 18.5% from the 3,083 offers accepted in June 2019, and increased 17.4% from the 3,112 offers accepted in May 2020.

Closed sales (2,709) decreased 1.7% from the 2,756 closings in June 2019, and increased 38.0% from the 1,963 closings in May 2020.

Inventory and Total Market Time

Inventory decreased to 1.5 months in June. Total market time increased to 42 days.

Year-to-Date Summary

Comparing the first six months of 2020 to the same period in 2019, new listings (19,112) decreased 15.4%, pending sales (15,398) decreased 3.5%, and closed sales (12,955) decreased 6.4%.

Average and Median Sale Prices

Comparing 2020 to 2019 through June, the average sale price has increased 2.6% from \$456,700 to \$468,500. In the same comparison, the median sale price has increased 3.9% from \$407,000 to \$423,000.

| Inventory in Months* | | | | | | | | | | | |
|----------------------|------|------|------|--|--|--|--|--|--|--|--|
| | 2018 | 2019 | 2020 | | | | | | | | |
| January | 2.2 | 3.3 | 2.2 | | | | | | | | |
| February | 1.9 | 2.7 | 1.9 | | | | | | | | |
| March | 1.6 | 2.2 | 1.8 | | | | | | | | |
| April | 1.8 | 2.2 | 2.4 | | | | | | | | |
| May | 1.9 | 2.1 | 2.3 | | | | | | | | |
| June | 2.1 | 2.4 | 1.5 | | | | | | | | |
| July | 2.4 | 2.3 | | | | | | | | | |
| August | 2.3 | 2.3 | | | | | | | | | |
| September | 3.1 | 2.8 | | | | | | | | | |
| October | 2.7 | 2.4 | | | | | | | | | |
| November | 2.8 | 2.4 | | | | | | | | | |
| December | 2.5 | 1.8 | | | | | | | | | |

*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This includes proposed and under construction homes.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

> Average Sale Price % Change: +2.4% (\$464,400 v. \$453,500) Median Sale Price % Change: +4.0% (\$416,000 v. \$400,000)

For further explanation of this measure, see the second footnote on page 2.

| Re | ortland Metro esidential ghlights | New Listings | Pending Sales | Closed Sales | Average Sale Price | Median Sale Price | Total Market Time |
|--------|---|-----------------|------------------|-----------------|-----------------------|----------------------|-------------------------|
| | June | 3,658 | 3,654 | 2,709 | 479,700 | 435,000 | 42 |
| 2020 | Мау | 3,419 | 3,112 | 1,963 | 467,500 | 425,000 | 38 |
| | Year-to-date | 19,112 | 15,398 | 12,955 | 468,500 | 423,000 | 53 |
| 19 | June | 4,281 | 3,083 | 2,756 | 472,700 | 420,000 | 42 |
| 201 | Year-to-date | 22,599 | 15,956 | 13,842 | 456,700 | 407,000 | 57 |
| Φ | June | -14.6% | 18.5% | -1.7% | 1.5% | 3.6% | -0.7% |
| Change | Prev Mo 2020 | 7.0% | 17.4% | 38.0% | 2.6% | 2.4% | 10.5% |
| S | Year-to-date | -15.4% | -3.5% | -6.4% | 2.6% | 3.9% | -6.7% |

AREA REPORT • JUNE 2020

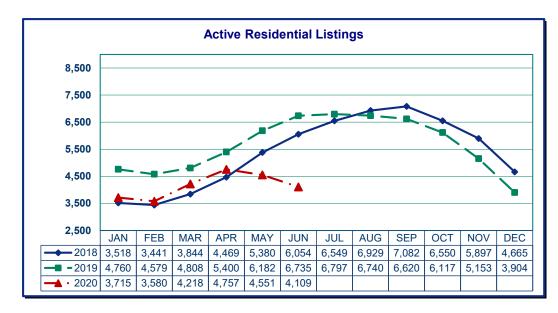
Portland Metropolitan Area, Oregon

| | | RESIDENTIAL | | | | | | | | | | | | | COM | MERCIAL | LAND | | MULTIFAMILY | | | |
|-----|----------------------------|-----------------|--------------|---------------------------|---------------|---|--------------|--------------------|------------------------|--------------|---------------|---|--------------|--------------------|-------------------|---------------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|
| | | Current Month | | | | | | | Year-To-Date | | | | | | | Year-To-Date | | Year-To-Date | | Year-To-Date | | |
| | | Active Listings | New Listings | Expired.Canceled Listings | Pending Sales | Pending Sales 2020 v. 2019 ¹ | Closed Sales | Average Sale Price | Total Market Time 3 | New Listings | Pending Sales | Pending Sales 2020 v. 2019 ¹ | Closed Sales | Average Sale Price | Median Sale Price | Avg. Sale Price % Change² | Closed Sales | Average Sale Price | Closed Sales | Average Sale Price | Closed Sales | Average Sale Price |
| 141 | N Portland | 178 | 166 | 24 | 155 | 30.3% | 126 | 447,500 | 38 | 889 | 679 | -1.3% | 600 | 431,400 | 421,800 | 3.0% | 4 | 653,800 | 12 | 323,500 | 21 | 952,400 |
| 142 | NE Portland | 314 | 323 | 74 | 299 | 3.8% | 231 | 486,200 | 43 | 1,633 | 1,269 | -11.2% | 1,102 | 481,700 | 431,700 | 3.0% | 13 | 603,700 | 14 | 244,500 | 35 | 760,500 |
| 143 | SE Portland | 344 | 381 | 48 | 409 | 19.2% | 285 | 462,800 | 32 | 2,134 | 1,733 | -7.5% | 1,508 | 441,700 | 390,000 | 2.1% | 12 | 524,600 | 27 | 270,000 | 61 | 692,500 |
| 144 | Gresham/ Troutdale | 262 | 242 | 24 | 273 | 33.8% | 223 | 383,000 | 37 | 1,265 | 1,134 | 9.4% | 950 | 369,600 | 361,000 | 1.8% | 7 | 335,900 | 16 | 202,800 | 10 | 410,500 |
| 145 | Milwaukie/ Clackamas | 387 | 322 | 40 | 327 | 28.2% | 243 | 479,600 | 38 | 1,670 | 1,346 | 4.6% | 1,119 | 456,200 | 433,000 | 3.7% | 2 | 644,000 | 34 | 282,000 | 9 | 559,800 |
| 146 | Oregon City/ Canby | 180 | 174 | 29 | 215 | 27.2% | 151 | 447,300 | 42 | 976 | 910 | -1.0% | 743 | 447,200 | 435,000 | 2.9% | 5 | 511,400 | 30 | 381,900 | 6 | 433,200 |
| 147 | Lake Oswego/ West Linn | 315 | 216 | 41 | 196 | 15.3% | 135 | 721,800 | 54 | 1,076 | 733 | -13.8% | 575 | 713,200 | 605,400 | 3.9% | 1 | 1,200,000 | 20 | 705,700 | 2 | 652,500 |
| 148 | W Portland | 748 | 456 | 150 | 306 | 1.7% | 230 | 609,400 | 66 | 2,182 | 1,370 | -10.7% | 1,192 | 603,900 | 540,000 | -0.9% | 4 | 847,200 | 18 | 232,300 | 18 | 772,000 |
| 149 | NW Wash Co. | 205 | 170 | 30 | 188 | 29.7% | 134 | 585,000 | 36 | 952 | 758 | -8.1% | 624 | 544,600 | 506,800 | 2.2% | 2 | 273,500 | 18 | 345,600 | 2 | 547,500 |
| 150 | Beaverton/ Aloha | 208 | 253 | 45 | 282 | 5.2% | 253 | 417,500 | 32 | 1,581 | 1,411 | -5.3% | 1,225 | 422,600 | 410,000 | 3.2% | 3 | 573,300 | 7 | 275,300 | 10 | 1,157,700 |
| 151 | Tigard/ Wilsonville | 297 | 324 | 43 | 322 | 14.2% | 247 | 504,400 | 37 | 1,602 | 1,329 | -8.4% | 1,088 | 493,700 | 465,000 | 3.7% | 4 | 611,300 | 19 | 375,800 | 5 | 1,350,400 |
| 152 | Hillsboro/ Forest Grove | 306 | 299 | 46 | 323 | 46.2% | 218 | 433,100 | 38 | 1,535 | 1,294 | 16.7% | 1,089 | 424,100 | 400,000 | 5.7% | 9 | 547,600 | 34 | 283,000 | 10 | 560,500 |
| 153 | Mt. Hood | 25 | 27 | 6 | 31 | 24.0% | 18 | 272,100 | 75 | 104 | 91 | -5.2% | 78 | 329,800 | 320,000 | 6.2% | - | - | 9 | 109,000 | - | - |
| 155 | Columbia Co. | 115 | 101 | 14 | 106 | 7.1% | 68 | 348,100 | 45 | 514 | 470 | 1.5% | 364 | 347,200 | 330,100 | 7.8% | 2 | 205,000 | 36 | 136,400 | 5 | 320,000 |
| 156 | Yamhill Co. | 225 | 204 | 26 | 222 | 14.4% | 147 | 410,500 | 54 | 999 | 871 | -3.7% | 698 | 402,400 | 365,000 | 7.6% | 4 | 614,600 | 47 | 312,200 | 9 | 434,300 |

¹ Percent change in number of pending sales this year compared to last year. The Current Month section compares June 2020 with June 2019. The Year-To-Date section compares 2020 year-to-date statistics through June with 2019 year-to-date statistics through June.

² % Change is based on a comparison of the rolling average sale price for the last 12 months (7/1/19-6/30/20) with 12 months before (7/1/18-6/30/19).

³ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



ACTIVE RESIDENTIAL LISTINGS

PORTLAND, OR

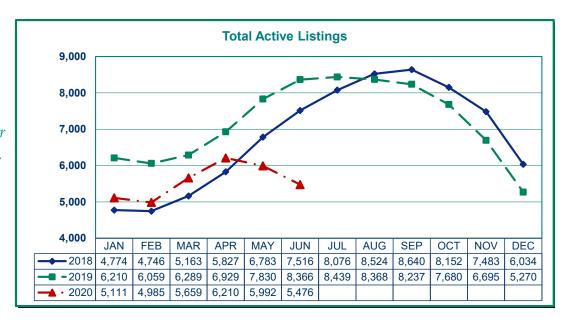
This graph shows the active residential listings over the past three calendar years in the greater Portland,

Oregon metropolitan area.

LISTINGS

PORTLAND, OR

This graph shows the total active listings over the past three calendar years in the greater Portland, Oregon metropolitan area.

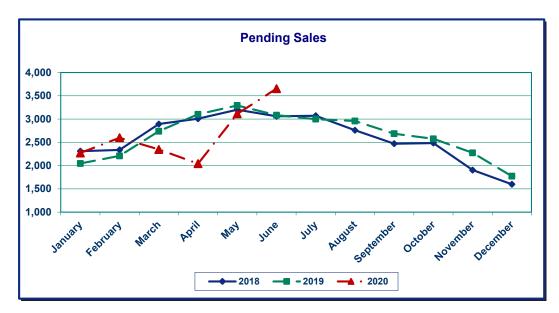




NEW LISTINGS

PORTLAND, OR

This graph shows the new residential listings over the past three calendar years in the greater Portland, Oregon metropolitan area.



PENDING LISTINGS

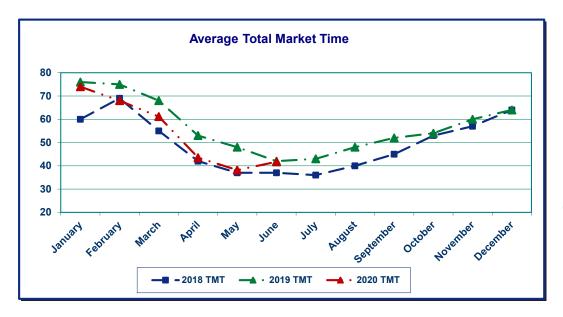
PORTLAND, OR

This graph represents
monthly accepted offers
in the Portland, Oregon
metropolitan area over
the past three calendar
years.

CLOSED SALES PORTLAND, OR

This graph shows the closed sales over the past five calendar years in the greater Portland, Oregon metropolitan area.





DAYS ON MARKET

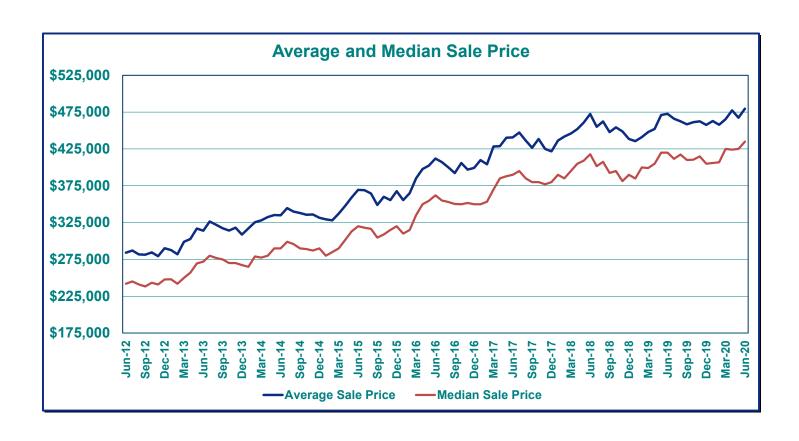
PORTLAND, OR

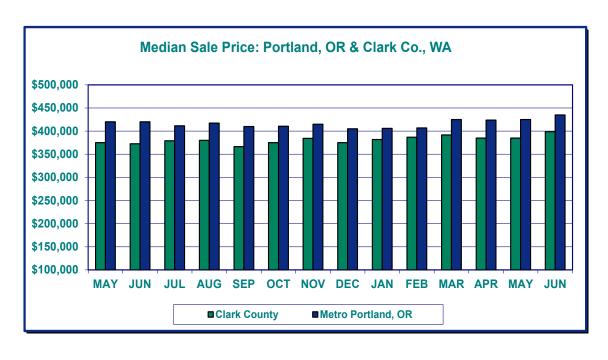
This graph shows the average market time for sales in the Portland,

Oregon metropolitan area over the past three calendar years.



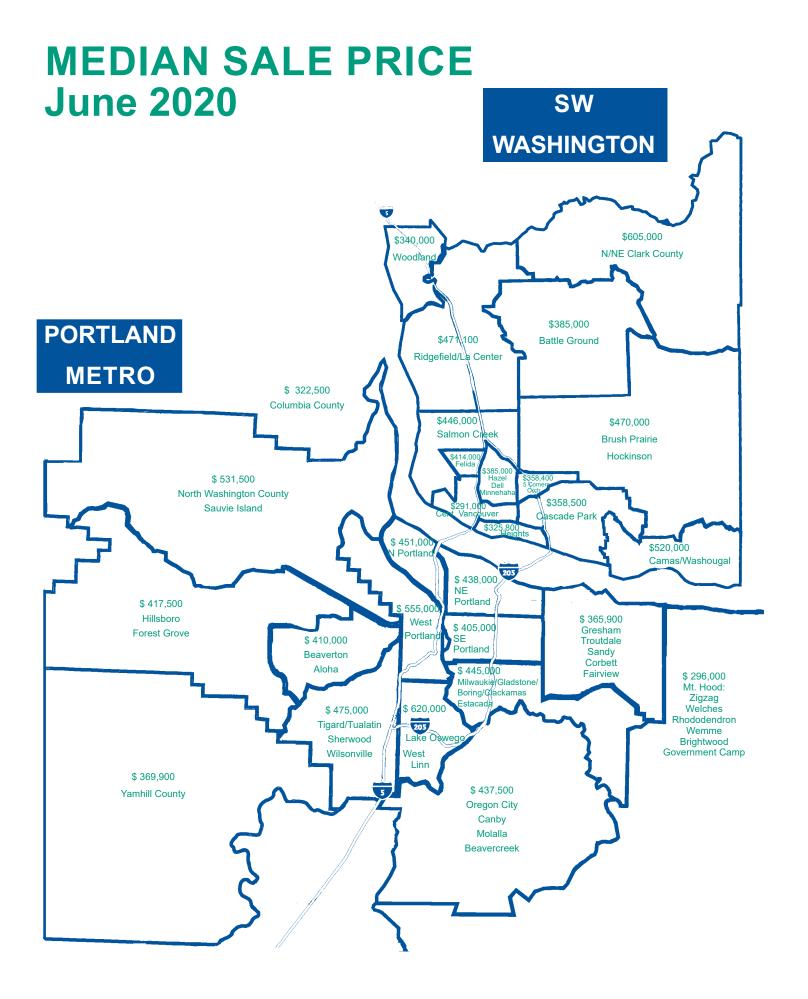
This graph represents the average and median sale price for all homes sold in the Portland, Oregon metropolitan area.





MEDIAN SALE PRICE PORTLAND, OR

This graph shows the median sale price over the past 12 months in the greater Portland, Oregon, metropolitan area and Clark County.





ACTIVE & CLOSED CONDOS

PORTLAND, OR

This graph shows the number of active and closed condos in the Portland, Oregon, metropolitan area.

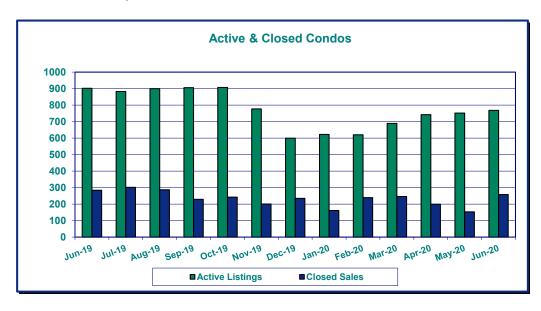
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MEDIAN SALE PRICE CONDOS

PORTLAND, OR

This graph represents the median sale price for all condos sold in the last three calendar years in the Portland, Oregon metropolitan area.





Rick Jenkins, Chairman of the Board Kurt von Wasmuth, President/CEO Tyler Chaudhary, Editor